

## **Historic, Archive Document**

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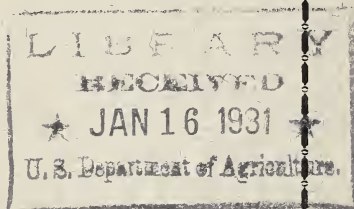


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# PRICE LIST



Fall of 1930  
Spring of 1931



## HAMBURG NURSERIES

Hamburg, Iowa

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## GENERAL INFORMATION

### A NEW POLICY—FREE REPLACEMENTS:

Our purpose is to make your planting just as satisfactory and pleasing to you as we possibly can. To this end we will replace trees and plants (with the exceptions of evergreens and perennials) which fail to start, free of charge. Trees and plants which start and then die the first season through conditions over which we have no control, we will replace at one-half the purchase price. All perennials and evergreens which fail to grow will be replaced at one-half purchase price.

### NON-WARRANTY:

If Nursery stock proves untrue to the name under which it was sold by us, a replacement of the stock, as originally ordered, without charge, or a refund of the purchase price, shall be a complete satisfaction of our liability. Except for such liability we give no undertaking or warranty, express or implied, as to description, quality, growth, productiveness, or any other matter of any nursery stock we sell.—Hamburg Nurseries, Hamburg, Iowa.

### WE PREPAY TRANSPORTATION CHARGES:

The prices quoted here are f. o. b. your railroad point. Our customers have no expense except the original purchase price. Some Nurseries make an extra charge of 10 per cent or more to cover transportation. This is worth considering in placing your order.

### TERMS OF PAYMENT:

All orders are taken with the understanding that cash will be paid in full at the time of delivery.

### CERTIFICATE OF INSPECTION:

Issued by our Iowa State Inspector who has gone over our Nurseries, showing them to be free from San Jose Scale, and other injurious insects and diseases, will be attached to every shipment.

### REFERENCES:

Commercial Agencies, Any Bank or Business House in Hamburg.

### PRICES:

We have made our prices very reasonable indeed. Note our stock is listed plainly as to size. Please do not compare our prices with firms quoting on mailing size trees and plants only.

30 of a kind, like 30 apple or 30 cherry, etc, at 100 rates; 300 of a kind at thousand rates.

### VARIETIES OF STOCK:

The best of the old and the choiciest of the new varieties, which have been thoroughly tested and are worthy for your planting are listed. All orders are booked subject to stock being unsold, and without liability to us should injury befall the stock from frost, hail, fire, or other causes beyond our control.

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# Fruit Department

## APPLES AND CRABS

The apple is the KING of fruits. An orchard or even a single tree is a good investment and will INCREASE the value of your property as time goes on.

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 foot, extra select -----	\$1.00	\$11.00	\$80.00
First Class, 4 to 5 foot -----	.75	8.00	60.00
Medium, 3 to 4 foot -----	.45	5.00	30.00

### Summer Varieties

Duchess  
Early Harvest  
Livland Raspberry  
Red Astrachan  
Red June  
Sweet June  
Yellow Transparent

### Fall Varieties

Fameuse (Snow)  
Maiden Blush  
Rambo  
Wealthy

### Winter Varieties

Ben Davis  
Black Ben Davis  
Delicious  
Gano  
Golden Winesap  
Grimes Golden  
Huntsman Favorite  
Hibernal  
Ingram  
Janet  
Jonathan  
King David  
M. B. Twig  
Malinda  
McIntosh Red

### Winter Varieties (Con.)

Minkler  
Missouri Pippin  
N. W. Greening  
Northern Spy  
Paragon  
Ramsdell Sweet  
Red Rome Beauty  
Roman Stem  
Rome Beauty  
Salome  
Spitzenburg  
Stayman Winesap  
Sweet Bough  
Tolman Sweet  
Turley  
Winesap  
W. W. Pearmain  
Willow Twig  
Winter Banana  
Wolf River  
Yellow Bellflower  
York Imperial

### Crab Apples

Florence  
Hyslop  
Red Siberian  
Transcendant  
Whitney  
Yellow Siberian

We recommend the Specimen, 5 to 7 ft. select trees, in preference to the smaller grade at a cheaper price. Quality counts and is remembered long after the price is forgotten. You save by buying the best. For the planter of a small family orchard, our Specimen, 5 to 7 ft. trees, well branched, with a well developed fibrous root system, is better than any other grade to plant. It will give you the best satisfaction and we believe that it is the tree to buy. All fruit trees in this price list are branched except as stated otherwise.

## TOP WORKED

### Jonathan, Delicious, Grimes Golden

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select -----	\$1.50	\$15.00	\$100.00
First Class, 4 to 5 ft.-----	1.00	11.00	85.00
Medium, 3 to 4 ft.-----	.65	7.00	55.00

We are propagating the above popular varieties by a thoroughly tried out method, whereby we make six (6) vital improvements.

1. TREES ARE ABSOLUTELY HARDY. Top worked trees are hardy as far north as the season will permit the fruit to mature.

2. TREES ARE MORE PRODUCTIVE. The influence of the hardy, prolific Virginia Crab apple trunk makes top worked trees heavy annual bearers. This crab apple trunk delays the blooming period so that the fruit escapes the late spring frosts. You will have heavy crops when others do not.

3. TREES ARE LONGER LIVED. How often have you heard the complaint, "My Grimes Golden trees that I planted a few years ago are all dead." It is to remedy this that we use the iron clad hardy LONG LIVED VIRGINIA CRAB as the foundation stock in OUR TOP WORKING process. Everyone knows that a crab apple tree is longlived and experience has shown that the VIRGINIA CRAB is the BEST longest lived stock for this process.

4. TREES ARE MORE VIGOROUS. It is a pleasure to go into an orchard and see the TOP WORKED trees—how healthy the bark looks, what vigorous growth the tree has made, how in every way it looks like the thorough-bred that it is.

5. TREES ARE MORE DISEASE RESISTANT. The Virginia Trunk in its very nature is a hardy disease resistant tree. When other varieties are infested with the diseases that attack them, top worked trees come through to bear profitable crops for the thoughtful man or woman who plants this kind of trees.

6. TREES BEAR EARLIER. Top worked trees will bear the third year after you plant them. You know trees that are not top worked, require twice as long as this before they come into bearing.

The Iowa state experiment station at the Ames Agricultural College have been working on top worked trees for many years and they endorse top worked trees. There is no question but what they are a success and our firm will be glad to furnish the names of large commercial orchardists who plant out these trees and who have them bearing profitable crops in their orchards. Write the Horticultural Department, Iowa State College, Ames, Iowa, and they will tell you about top worked trees. These people know as well as many orchardists who are planting them and have been planting them for many years.

The old Grimes Golden, as everyone knows is a

## Top Worked (Con.)

short lived tree. When we top work it to Virginia Crab, we eliminate entirely the collar rot which kills so many of these wonderful yellow apples just when it comes into bearing. We make it into a longlived, vigorous, heavy producing fruit tree that will live and bear for you when ordinary Grimes Golden planted at the same time, that are not top worked, have been dead and gone many, many years. Delicious we top work to increase its hardiness, and also to cause this variety which is sometimes slow to come into bearing, to come into bearing more quickly. Sometimes, Delicious is not a heavy bearer and this top working process makes it bear heavy crops.

### DARK RED DELICIOUS AND IMPROVED GRIMES

2 yr. top, 3 yr. roots.	Price Each	Per 12	Per 100
Specimen trees, 5 to 6 ft.-----	\$1.25	\$14.00	\$90.00
Medium grade, 4 to 5 ft.-----	1.00	11.00	75.00
Light grade, 3 to 4 ft.-----	.75	7.00	50.00

### NEW AMES HYBRID APPLES

These new varieties are the best of thousands of crossbred seedlings developed by the Iowa State College Experimental station at Ames. These choice new apples combine hardiness, fruitfulness, high quality and productiveness. Try them. They are fine.

	Each	Per 12
Specimen, 5 to 7 ft., extra select-----	\$1.25	\$14.00
First Class, 4 to 5 ft.-----	1.00	11.00
Hawkeye      Secor      Sharon      Macy      Monona		

## CHERRIES

All budded on imported French Mahaleb. Will not sprout from roots.

	Price Each	Per 12	Per 100
Specimen trees, 4 to 6 ft., extra select -----	\$1.25	\$14.00	\$95.00
Medium grade, 3½ to 5 ft.-----	1.00	11.00	75.00
Light grade, 2½ to 4 ft.-----	.65	7.00	55.00

**EARLY RICHMOND** We are one of the largest growers of fruit trees in the Middle West. The prices quoted are for strictly first class trees, well branched and well rooted, the best that can be had at any price. We recommend the Specimen trees, 4 to 6 foot high. These Cherry trees are not to be compared with the small one year or the mail order size of

**MONTMORENCY**  
**DYEHOUSE**  
**ENGLISH MORELLO**  
**LATE DUKE**  
**OSTHEIM**  
**WRAGG**



trees. The two best varieties for the Mississippi and Missouri Valleys are the Early Richmond and Montmorcency, which ripens about ten days after the Early Richmond. All of you know that cherries are our most dependable fruit crop. Plant some cherry trees every year. It will pay you to do so.

SPECIAL

HAMBURG HARDY SWEET GOLD CHERRY  
HAMBURG HARDY SWEET RED CHERRY

Hundreds of times we have been asked, "Have you a hardy Sweet Cherry?" We have them. Our Golden Yellow Sweet and Red Sweet Cherries bear well here in the Middle West and the trees are thrifty and do not winter kill. We have them bearing here in Hamburg where they have borne fruit for many years. Do not fail to include some of both the above varieties in your home and family orchard. They will bear where other sweet varieties fail. They will stand our below zero winters here in the Middle West.

	Price Each	Per 12	Per 100
Specimen trees, 4 to 6 ft., extra select	\$1.50	\$15.00	\$100.00
Medium grade, 3½ to 5 ft.	1.25	14.00	95.00
Light grade, 2½ to 4 ft.	1.00	11.00	75.00

COUNTERMANDS.

ABSOLUTELY no countermands accepted unless cash accompanies request for cancellation, as provided in customers' contract. If an order is taken subject to cancellation, such option must be plainly written on original customers' contract; no commissions advanced on same till date of option expires.

A SUGGESTION

We are always ready to co-operate with you giving premiums for county fairs, corn shows, fall festivals, garden club prizes and flower shows. We believe that it will pay you to do this, having the premiums presented by the Hamburg Nurseries through their representative (be sure that your name is mentioned as our representative).



## PLUMS

Probably more progress has been made in recent years in breeding new varieties of plums than any other fruit. The best of these new varieties are listed below as well as the old favorites. Good plums are always in demand. Any surplus fruit will bring you a good price. We cannot recommend TOO HIGHLY OUR PLUM CLUSTER for planting in your chicken yard or some odd corner about the place.

Our plum trees are all budded on TWO-YEAR TRANSPLANTED HARDY NORTHERN GROWN NATIVE PLUM SEEDLING ROOTS. Some firms bud plums on peach roots. Plant two or more varieties of plums in clusters for perfect pollination and fruiting. No better plums are grown anywhere in America than are grown here at Hamburg. We grow between 50,000 and 100,000 every year.

The extra choice varieties are starred.

All of these varieties bear here in the Middle West. The Japanese and European plums are not hardy north of Des Moines. All of the other varieties are hardy anywhere in the United States.

The Hansen Hybrid varieties bear the next year after being set out. We sell lots of them. The newest thing in plums are the Minnesota varieties and these we recommend to you most highly.

(A) American, (E) European, (J) Japanese, (H) Hansens, (M) Minnesota.

Colors: B—Blue, G—Green, R—Red, Y—Yellow, P—Purple.

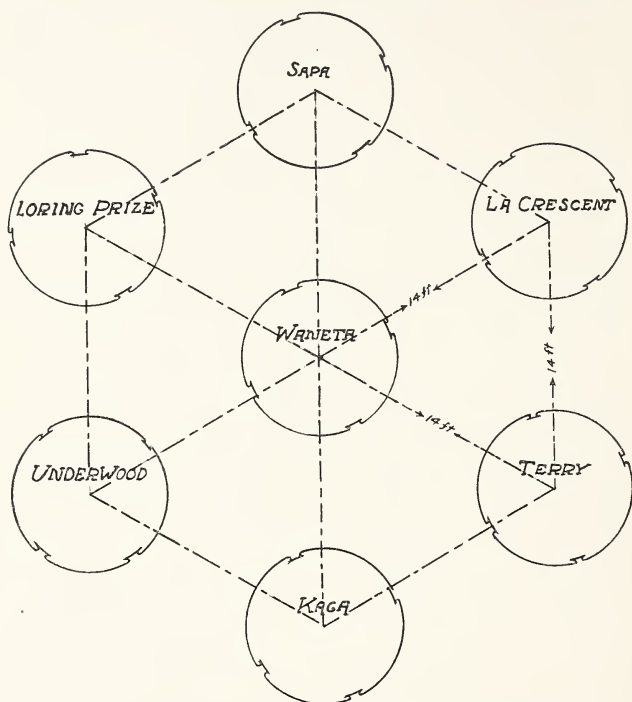
	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select -----	\$1.25	\$14.00	\$95.00
Medium grade, 4 to 5 ft.-----	1.00	11.00	75.00
Light grade, 3 to 4 ft.-----	.65	7.00	55.00

Abundance (J) R	*Loring Prize (M) R
Burkank (J) R	Monitor (M) R
Burwood (A) R	Omaha (A) R
Daisy (Improved Late	*Opata (H) P
Wild Goose) (A) R	Red Wing (M) R
*Damson (E) B	*Sapa (H) P
German Prune (E) B	*Terry (A) R
Green Gage (E) G	*Underwood (M) R
Hanska (H) R	*Waneta (H) R
*Kaga (H) R	Wild Goose (A) R
*La Crescent (M) Y	Winona (M) R
*Lombard (E) B	

### PLANT MORE FRUIT.

Fruit growing is one of the finest occupations, work is light compared with other farm work and the profits far better than from the average farm crops. Government statistics show the average return from all cereal crops is \$13.93 per acre; from fruit crops \$110.01 per acre.

## Hamburg Nurseries Plum Cluster Bargain



The above plan shows you how we would plant our well known, popular, Big Selling Plum Cluster Bargain. We would plant the trees 14 feet apart. If crowded for room you can plant them 12 feet apart.

This is a real bargain for you. These plums are every one a choice variety, specially selected as to quality of fruit and so you will have fruit from July 15th. to September 15th., over a period of two months time. They are every one perfectly hardy anywhere; they are extremely heavy bearers and bear young, often the next year after being planted. They are meaty and have an excellent rich flavor. Being planted in a cluster they will fertilize each other insuring a heavy crop. In every way these seven trees are superior and we positively guarantee that they will please you.

Every year our salesmen sell hundreds of PLUM CLUSTER BARGAINS. To help our customers plan their plantings we suggest above the way they should be planted. They take very little room and it will be a profitable pleasure for the whole family to pick the fruit from this CLUSTER.

After several years of testing plum varieties in our own plum orchard trial grounds we have selected the varieties listed below. Here you have different colors—

long ripening season (two months), and quality unsurpassed.

These trees are our top grade of stock, 5 to 7 feet in height, 2 year top, and 3 year roots. You can save \$1.25 by buying this collection.

1	Kaga—the apricot flavor plum, Late Red (Sept.)	\$1.25
1	La Crescent—Golden Yellow (August)	1.25
1	Loring Prize—Large Jumbo Red (July to Aug.)	1.25
1	Sapa—Reddish Purple (Early August)	1.25
1	Terry—Red (Late August into September)	1.25
1	Underwood—Bright Red (Late July)	1.25
1	Waneta—Red (Middle to late August)	1.25

Regular price	\$8.75
Collection Discount	1.25

Special Cluster Bargain Price.....\$7.50

## PEARS

### STANDARD VARIETIES

Our customers are planting more pears than ever before. People are beginning to find that pears are pretty good bearers and that they are one of the most delicious of all fruits. Take good care of your trees and they will bear early for you. Unlike other fruit, it should not be allowed to ripen on the tree, but should be picked green and stored in a dark, cool place, where it will ripen perfectly. Pears do well on almost any type of soil but seem to prefer heavy clay land for best results. It is a good plan to fill in the hole, around the roots with rocks, old iron etc., so that the tree will not grow so rankly. This decreases the fertility of the soil and lessens blight.

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select	\$1.25	\$14.00	\$95.00
Medium grade, 4 to 5 ft.	1.00	11.00	75.00
Light grade, 3 to 4 ft.	.65	7.00	55.00

S—Summer, F—Fall, W—Winter.

B d Anjou (W)	Garber (W)
Bartlett (S)	Kieffer (W)
Clapps Favorite (S)	Lincoln (W)
Douglass (W)	Seckel (W)
Duchess (F)	Sheldon (F)
Flemish Beauty (F)	

### PLANT THE NEW PATTON PEAR

We have never known the Patton pear to blight. Tree is perfectly hardy and will do well throughout the middle west. The fruit is very tender, juicy, rich, refreshing and of very good quality. Season September.

Specimen, 5 to 7 ft., extra select	Each \$1.50
First Class, 4 to 5 ft.	1.25

## DWARF VARIETIES OF PEARS

The difference between Dwarf and Standard Pears is that Dwarf Pear trees are budded on imported quince roots which dwarf the growth of the tree. Standard Pears are budded on pear roots. The fruit is just as large or larger than the standard varieties. The Dwarf trees usually bear the second season after planting. The Duchess variety is a very profitable variety as a dwarf kind and we sell lots of them. You can plan them eight feet apart. A few Dwarf trees should be in every home orchard or garden in the Middle West.

	Price Each	Per 12	Per 100
Specimen trees, 4 to 5 ft., extra select, 2 yr. top, 3 yr. root-----	\$1.50	\$15.00	\$100.00
Bartlett Dwarf      Duchess Dwarf      Kieffer Dwarf			

## PEACHES

### CHOICE BUDDED VARIETIES

Budded peaches always bring a GOOD price. They are much larger and finer in appearance and quality than seedlings. Do not waste your labor and land by planting seedling peach trees. Budded trees will bear just as often, live as long, and stand as much cold as seedling peaches, while the fruit is much more valuable. Plant some peaches each year. They are easy to grow, bear early, comparatively free from disease, and the fruit is DELICIOUS, LUXURIANT and of INCOMPARABLE FLAVOR. Plant peach fillers for your apple trees. It certainly is "good eats" when you can sit down to a dish of home canned peaches after the days work.

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select, -----	\$1.00	\$11.00	\$80.00
Medium grade, 4 to 5 ft.-----	.75	8.00	60.00
Light grade, 3 to 4 ft.-----	.45	5.00	30.00

W—White Meated

Y—Yellow Meated

All varieties below are Freestone except Heath Cling.

Champion—W—Late August and Early September.

Crawfords Early—Y—Late August and Early September.

Crawfords Late—Y—Late September.

Crosby—Y—Middle September.

Early Elberta—Y—Middle to last August.

Elberta—Y—Late August and Early September.

Heath Cling—W—October.

J. H. Hale—Y—Late August and Early September.

Rochester—Y—Middle August.

South Haven—Y—August.

# COMPASS AND ZUMBRA

## Cherry Plums

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select -----	\$1.25	\$14.00	\$95.00
Medium grade, 4 to 5 ft.-----	1.00	11.00	75.00
Light grade, 3 to 4 ft.-----	.65	7.00	55.00

You have heard of the sure crop Compass Cherry Plum. Hardy everywhere in the United States. Bears next year after being planted. Fruits in clusters clear to the tips of the branches. Extra fine for preserves. The Zumbra is a sister Cherry Plum of the Compass.

## APRICOTS

	Price Each	Per 12	Per 100
Specimen trees, 5 to 7 ft., extra select -----	\$1.25	\$14.00	\$95.00
Medium grade, 4 to 5 ft.-----	1.00	11.00	75.00
Moorpark	Russian	Superb	

## BLACKBERRIES AND DEWBERRIES

	Per 12	Per 100
No. 1 Extra Select—		
Ancient Britton and Snyder-----	\$2.00	\$12.00
Eldorado and Mersereau-----	2.00	12.00
Lucretia Dewberries -----	2.00	12.00

## MULBERRIES

	Price Each	Per 10	Per 100
Russian Mulberries, 3 yrs., 6 to 8 ft.---	\$1.00	\$8.50	\$75.00
Russian Mulberries, 3 yrs., 5 to 6 ft.---	.75	6.00	50.00
Russian Mulberries, 3 yrs., 4 to 5 ft.---	.50	4.00	30.00

## SPECIAL GARDEN ROOTS

### New Mammoth Rhubarb

	Price Each	Per 12	Per 100
The best rhubarb that money can buy at -----	\$ .20	\$1.50	\$10.00

### New Washington Rust Proof Asparagus

	Per 12	Per 100
No danger of losing your bed with these two year plants -----	\$ .75	\$4.00

## GRAPE VINES

**No Fruit Requires Less Attention or Bears More Heavily**

	Price Each	Per 12	Per 100
Concord, 2 yr., No. 1 XX, extra select	\$ .25	\$2.50	\$15.00

Varieties listed below:

XX extra select, 2 yr. No. 1-----	.40	4.00	30.00
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AGAWAM (Red)	No family orchard, no
BETA (Blk., the Wine and jelly grape)	garden, however small, is
DIAMOND (White)	complete without grape vines.
MOORE'S EARLY (Blk)	Think of all the grape juice,
NIAGARA (White)	jams and jellies you can
WORDEN (Blk)	make and then also have all

you want to eat fresh out of hand. They are easily grown, over trellis, arbors, or fences, or most anywhere. Noah planted grape vines after the flood. From then to this day Grape History and that of Man have been closely intertwined. The Spies of Moses brought back a bunch of Grapes from the Promised Land, as a sign of its fruitfulness. Grow them—they are good for you.

### CACO—The Hardy Red Grape

	Price Each	Per 6	Per 12
Caco, 2 yr., No. 1 XX, extra select -----	\$ .50	\$2.75	\$5.00

A cross between Concord and Catawba from which it gets its name. It is one of the most beautiful, delicious, and extremely hardy varieties. The most delicious of all grapes is so unusually productive and excellent that every home owner should plant enough for his own use. It ripens over a long period of time, hangs well to the vine and the large wine red, juicy, sweet berries will melt in your mouth. Bears second year. Ripens ten days to two weeks ahead of Concord. Our choice of all grapes.

## CURRANTS

Leading Varieties

	Price Each	Per 12	Per 100
Varieties listed below, 2 yr. No. 1 XX, extra select -----	\$ .40	\$4.00	\$25.00

**CHERRY**  
**FAY'S PROLIFIC**  
**RED CROSS**  
**WHITE GRAPE**  
**WILDER**  
**PERFECTION (10c**  
     plant extra)

When you think of currants you think of two things—a small boy and bread and jelly. Have plenty of jelly for the boys and girls. Currants don't take any room and just keep on growing.



## SPECIAL—DIPLOMA CURRANT

	Price Each	Per 12
Diploma, 2 yr., No. 1 XX, extra select—	\$.40	\$4.00

Fruit very large, light red, sweet and unusually juicy. The bushes are strong, vigorous growers and exceptionally productive. The best variety of currant ever introduced.

## GOOSEBERRIES

Plant Your Own Berry Patch— Do You Like Gooseberry Pie?	Price Each	Per 12
Leading varieties, 2 yr., No. 1 XX, extra select —————	\$.40	\$4.00
Carrie      Champion      Downing      Houghton      Pearl		

## RASPBERRIES

	Per 12	Per 100
Columbian, 1 yr. tips, purple—————	\$2.00	\$10.00
St. Regis, 1 yr. suckers—————	1.50	9.00

Remember this in planting raspberries. Do not plant raspberries very deep as it is a shallow rooted plant. Plant the crown one inch below the ground and spread roots out well.

## SPECIAL Wonderful New Red Latham

New Special Low Prices—Buy 50 or 100 of These.	Per 12	Per 100	Per 1000
Latham, strong No. 1 plants—	\$2.00	\$10.00	\$90.00

Latham is the best red raspberry ever introduced. This remarkable and highly desirable NEW variety should be on every land or lot owners place. It is perfectly HARDY, withstanding the cold Canadian winters without damage. It is an IMMENSE producer of large, round, firm, richly brilliant, red berries. It is a delightful table raspberry and a perfect canned exhibit. It is easily grown in the home garden and requires little care. No man or woman will ever, as long as they live, regret planting a patch of these in their garden. One word and one word only describes THIS BERRY, "PERFECT". We urge you all to plant this mosaic free WONDERFUL LATHAM.

## TRANSPLANTED RASPBERRIES

Bear First Year	Per 12	Per 100	Per 1000
Cumberland only, 2 yr. plant, extra select -----	\$2.00	\$12.00	\$100.00

Cumberland is the best black raspberry. The second year after you plant these two-year plants, they will pay you handsome returns on your investment. If you want to plant "sure grow" raspberry plants, plant two-year-old plants. Every year we have run out of two-year Cumberland plants. Get your order in early.

## STRAWBERRIES

We Do Not Sell Any Strawberries for Fall Delivery

	Per 50	Per 100	Per 1000
Spring bearing varieties-----	\$1.00	\$1.50	\$12.50
Hamburg Nurseries Champion Ever- bearing -----	1.50	2.50	20.00

**SPRING BEARING** Fruit growers agree that the Senator Dunlap is the best strawberry for the middle west. It produces immense crops of dark red, firm, even sized berries. It is hardy and thrives on most any kind of soil. It retains its rich flavor after being canned. It does well planted alone or with other varieties.

Our strawberry plants are all **NURSERY GROWN**. They come from beds that have not been allowed to bear fruit. If you do not get plants that are **NURSERY GROWN** you are apt and usually will get plants that are seedlings, which have come up from the seeds of the decayed fruit. That is the reason that plants "RUN OUT" in a few years—the good plants have been crowded out by the seedlings. If you get plants from your neighbor you will be very apt to get some of these seedling plants. You will get the best results from "NURSERY GROWN ONE-YEAR" plants. The **HAMBURG NURSERIES STRAIN** of **CHAMPION EVERBEARING STRAWBERRIES** we believe are far superior to the old Progressive.

## MASTODON

The World's Greatest Everbearing Strawberry  
The **JUMBO GIANT—KING** of **STAWBERRIES**

(Never before has there been such a berry.)

The only Practical Everbearing Commercial Strawberry—they yield heavy profitable crops. Truly this is the **JUMBO ELEPHANT** in every way of the strawberry family.

As we write these lines, the first part of May our Mastodon in the nursery are as white as snow with bloom and so they will continue till November. Where can you beat it? We will have 2,000,000 plants for next spring's business. No orders booked for fall delivery as we cannot disturb the patch when they are making plants in the fall.

SPECIAL LOW PRICES for GENUINE MASTODON			
50 plants-----	\$2.00	300 plants-----	\$ 8.50
100 plants-----	3.00	500 plants-----	15.00
200 plants-----	5.75	1000 plants-----	27.50

## MASTODON BEAR 10 MONTHS OUT OF 18 BELOW IS THE STORY

First Crop—Pick Them-----	{	In July
		In August
		In September
		In October

Then comes winter.

Second Crop—Pick Again-----	{	In May
		In June

Then they rest six weeks.

Third Crop—Pick Again-----	{	In August
		In September
		In October

Thus they bear ten months out of eighteen.

Below are a few facts and observations we have noted in growing and fruiting MASTODON STRAWBERRY plants in our nurseries here at Hamburg.

1. Largest of any known everbearer.
2. Bears three crops instead of one.
3. Berries large and uniform to end of season instead of running small as other everbearers do.
4. Eighteen to thirty berries fill a quart box.
5. Bears ninety days after you set them out—and then on till snow flies.
6. Yields of big berries increase from July to November instead of decreasing.
7. Bear profitable crops not only in summer and fall after planting but the following spring also.
8. Bear ten months out of eighteen as follows: first summer and fall, following spring and second summer and fall, (see chart).
9. Berries remain firmer and stand handling better than any other variety.
10. Production not stopped by adverse weather like other varieties.
11. Plants are BIG HUSKY FELLOWS with enormous root system that goes down deep for moisture to bring every berry to perfect fruiting maturity.
12. Plants are easier to transplant than other variety.

If MASTODON are to be shipped direct to customers C. O. D., please add twenty-five cents extra to cover C. O. D. collection charge.

## ORNAMENTAL SHRUBS

### FOR PERMANENCE

No part of our business has grown the past few years like our shrub department. Every careful and wise home owner realizes fully that there is an unquestioned CASH value when they permanently beautify the home grounds—with hedges and foundation plantings. Many, many

## Ornamental Shrubs (Con.)

homes have an unfinished appearance that even a few well chosen shrubs, properly planted would correct.

One of the greatest pleasures and joys of living is to have your own Home Grounds planted and beautified. All of our shrubs are field grown from three to five years old. The three to four foot shrubs are four and five years old, grown especially for landscape work for lawn and group plantings.

We grow our shrubs further apart in the nursery than most nurserymen, which gives the plant plenty of room for top development and root growth. We transplant our shrubs at least twice and the result is heavy, bushy, well developed specimens which give you immediate effect.

### LANDSCAPE SERVICE

A member of our firm, Mr. David Sjulín, a graduate of the Iowa State Agricultural College of Ames, Iowa, has charge of our LANDSCAPE DEPARTMENT. We urge all of our salesmen and customers to take advantage of this service. He will be glad to make sketches, planting plans, or blue prints of your home. Write for full information.

	Size:	3-4	2-3	18-24
		ft.	ft.	in.
		each	each	each
Almond, Pink	-----	\$1.25	\$1.00	
Barberry Thunbergi - Atropurpurea	-----			
(New Red Leaved)	-----			\$2.00
Barberry Thunbergi	-----	1.00	.75	.60
Beauty Bush	-----			2.25
Butterfly Bush	-----			.60
Cornus Lutea (Golden)	-----	.75	.60	
Cornus Siberica (Blood Red)	-----	.75	.60	
Crab, Bechtels, double flowering	-----	1.50	1.00	
Cranberry Highbush	-----	1.25	1.00	
Deutzia Gracilis (Dwarf)	-----			1.00
Deutzia Pride of Rochester	-----	.75	.60	
Elder Golden	-----	1.00	.75	
Elder, Fern Leaved	-----	1.00	.75	
Forsythia (Golden Bell)	-----	1.00	.75	
Honeysuckle Bush Fragrant	-----	1.00	.75	
Honeysuckle Bush Morrowi	-----	1.00	.75	
Honeysuckle Bush, (Pink and White Tartarian)	-----	.80	.60	
Hydrangea, Arborescens	-----		1.00	.75
Hydrangea, Paniculata	-----	1.25	1.00	.75
Hvdrangea Tree, form of Paniculata	-----	2.25		
Lilac, French budded, named, kinds, choice	-----	2.00	1.50	
Lilac, Purple	-----	1.00	.75	
Lilac, White	-----	1.00	.75	
Privet Regels	-----	1.00	.75	
Prunus Newport	-----	1.25	1.00	

## Ornamental Shrubs (Con.)

	Size:	3-4	2-3	18-24
		ft.	ft.	in.
		each	each	each
Prunus Triloba -----		1.25	1.00	
Quince Japan Scarlet -----		1.00	.75	
Snowball, Improved -----		1.25	1.00	
Snowberry White -----		1.00	.75	
Snowberry, Red -----			.60	
Spirea, Anthony Waterer -----			1.00	.75
Spirea, Billardi, Pink -----	1.00	.75		
Spirea, Callosa, Alba -----		1.00	.75	
Spirea, Froebeli -----		1.00	.75	
Spirea, Arguta -----	1.00	.75		
Spirea, Sorbifolia -----	1.00	.75		
Spirea, Golden -----	1.00	.75		
Spirea, Thunbergi -----	1.00	.75		
Spirea, Van Houttei (Bridal Wreath) -----	.75	.50		
Sumac, Fern Leaved -----	1.00	.75		
Sumac, Staghorn -----	1.00	.75		
Syringa, Virginal -----	1.25	1.00		
Syringa, Coronarius -----	1.00	.75		
Syringa, Golden -----				1.25
Tamarix -----	.75	.60		
Viburnum, Dentatum -----	1.00	.75		
Weigela, Eva Rathke -----	1.25	1.00		
Weigela, Rosea -----	1.00	.75		
Weigela, Variegated -----	1.25	1.00		

## SHADE AND ORNAMENTAL TREES

These Trees Are Nursery Grown, Nursery Pruned  
and Are Branched.

	Size:	8-10	6-8	5-6
		ft.	ft.	ft.
		each	each	each
Ash -----	\$2.00	\$1.50	\$1.00	
Catalpa, Speciosa -----	1.50	1.00	.75	
Elm, American White -----	2.00	1.50	1.00	
Elm, Chinese -----	4.00	2.75	1.75	
Elm, Moline -----	3.00	2.50		
Elm, vase shaped -----	3.00	2.50		
Linden, American -----	4.00	3.00	2.00	
Maple, Hard or Sugar -----	4.00	3.00	2.00	
Maple, Norway -----	4.00	3.00	2.00	
Maple, Soft or Silver leaved -----	2.00	1.50	1.00	
Maple, Schwedlers -----		5.00	4.00	
Maple, Wiers cut leaved -----	3.00	2.00	1.50	
Mt. Ash -----	3.50	2.00	1.50	
Poplar, Bolleana -----	4.00	3.00	2.00	
Poplar, Carolina and Norway -----	1.50	1.00	.75	
Poplar, Lombardy -----	1.60	1.25	1.00	
Poplar, Silver Leaved -----	1.60	1.25	1.00	
Walnut, Black -----	3.00	2.00	1.50	

This year we have three-year stems, most beautiful  
Bungei we have ever grown. Try them.

Catalpa Bungei, choice, well grown—	each
4 foot stem -----	\$2.50
5 foot stem -----	3.00
6 foot stem -----	4.00

## WEeping TREES

Size: 6-8 ft. 5-6 ft. 4-5 ft.

	each	each	each
Cut Leaf Weeping Birch-----		\$4.00	\$3.00
Willow, Wisconsin -----	\$1.75	1.50	

### PACKING.

Every customers order is individually packed. We enclose the roots of all trees and plants in heavy paper or burlap with damp packing material about the roots to keep stock in good condition.

## FOREST TREE SEEDLINGS

Timber and Fence Posts are a little higher each year in price. A few dollars invested now will bring immense returns in a few years. Not less than 100 sold of a variety. 15 pct. discount on 300 or more of one variety. Here is something that cannot and will not get cheaper—as the years roll by—lumber and fence posts.

	Price Per 100 1 to 2 ft.	Price Per 100 2 to 3 ft.
Chinese Elm -----	\$8.00	
Black Locust, Mulberry Russian, Ash, Elm, Honey Locust, Soft Maple-----	3.00	6.00
Poplar, Carolina and Norway-----		6.00
Willow, Laurel Leaved -----	5.00	8.00
	3-4 ft.	4-5 ft.
Poplar, Carolina and Norway-----	\$8.00	\$12.50

## ORNAMENTAL HEDGING

This stock grown especially for hedges—and it is two and three year stock that has been transplanted at least once and most of it twice to make it bushy.

Not less than 30 at 100 rates.

Sell less than 30 at 6c per plant additional.

	Size: 12-18 in.	18-24 in.	2-3 ft.
	Price per 100		
Barberry Thunbergi -----	\$20.00	\$30.00	
Buckthorn -----	20.00	30.00	
Honeysuckle, Tartarian -----	20.00	30.00	
Mulberry, Russian -----		4.00	
Olive, Russian -----	15.00	20.00	
Privet, Amoor River North-----	15.00	20.00	25.00
Spirea, Van Houttei -----	15.00	20.00	30.00

**Barberry Thunbergi (Japanese Barberry, rustless)**

The aristocratic hedge. A beautiful plant with thorny drooping branches, dark green leaves, small nearly round leaves. In the early fall, leaves turn a rich crimson and branches are loaded with red berries all winter. Does best when not trimmed, although good results are obtained when pruned. Hardy. Plant 12 to 18 inches apart, in a trench.



### Amoor River North Privet

The hedge for everybody. The most popular of all hedges. Hardy everywhere. Trim back severely four inches above ground as soon as planted. And then cover top and all for two or three weeks and then uncover gradually. Keep well trimmed, raising height by degrees to where you wish it. Retains light green leaves till late in fall. Plant 12 inches apart, in a trench.

### Spirea, Van Houttei

The old favorite Bridal Wreath. A good hedge where no pruning is wanted, as it is a heavy grower. Good for screening purposes. Snow white bloom in May. Plant 12 to 18 inches apart, in a trench.

## CLIMBING VINES

All Hardy Vigorous 2 and 3 Year Plants, Field Grown

	Price each
Ampelopsis Engelmanni -----	\$ .60
American Ivy (Virginia Creeper)-----	.60
Bitter Sweet (Celastrus Scandens)-----	.75
Boston Ivy (Ampelopsis Veitchei)-----	1.00
Clematis, Purple, Red, and White, large flowering--	1.75
Clematis Paniculata (small, sweet scented, white)--	.75
Honeysuckle, Halleana and Scarlet Trumpet-----	.75
Wistaria (Purple) -----	.75
Wistaria (White or Blue) grafted-----	1.50

## ROSES

### HOW TO PLANT ROSES SUCCESSFULLY.

Roses can be transplanted successfully if the following directions are observed. First, cut back the tops severely, cutting back each cane to two, three or four buds. Shorten the roots a little. Do not expose roots to sun or wind. Second, dig a roomy hole at least six inches wider than spread of roots and set plant deep, well down in hole. Fill hole two-thirds full of rich soil, tamping the soil firmly around the roots as it is being filled up, Third, water the plant thoroughly and generously, allowing water to soak in ground before filling the hole. Fourth, cover the newly set plant with a mound of soil at least six inches high, completely covering the plant. This prevents the plant from drying out. After a four or five inch growth has pushed through the soil, then rake away the mound of dirt from the plant gently. Follow these directions and success will be yours and don't forget to protect your roses during the winter months by mounding up dirt and covering with leaves.

These are strong, two-year number one field grown plants which will bloom freely the first year, excepting the climbing roses. We have added to our list many of the new varieties and especially recommend those marked with a \*.

	Price each	Per 6
Angele Pernet (orange yellow)-----	1.00	5.00
*Betty Uprichard (salmon pink)-----	1.00	5.00
*Dame Edith Helen (clear pink)-----	1.00	5.00

## Roses (Con.)

Duchess of Athol (golden orange flushed pink) -----	1.00	5.00
Etoile de France (velvety crimson)-----	\$1.00	\$5.00
Etoile de Feu (orange pink)-----	1.00	5.00
*Etoile de Hollande (brilliant scarlet)-----	1.00	5.00
Francis Scott Key (rich crimson)-----	1.00	5.00
*Frau Karl Druschki (snow white, very fine)---	1.00	5.00
Felicity (mallow pink shading to cerise)---	1.00	5.00
F. J. Grootendorst (small bright red flowers in clusters, ever-blooming, heavy glossy foliage, medium bright, should be planted with shrubs) -----	1.00	5.00
*Feu Joseph Looymans (glowing apricot and old gold) -----	1.00	5.00
General Jack (bright crimson)-----	1.00	5.00
Geo. Arends (soft pink) -----	1.00	5.00
Golden Pernet (rich golden yellow)-----	1.00	5.00
*Gruss an Teplitz (wonderful dazzling red rose, blooms all summer)-----	1.00	5.00
*Imperial Potentate (shinning rose pink)----	1.00	5.00
John Russell (crimson scarlet)-----	1.00	5.00
*K. A. Victoria (sweet scented, white)-----	1.00	5.00
Killarney Pink (brilliant pink)-----	1.00	5.00
Killarney White (pure white)-----	1.00	5.00
*Lady Hillingdon (yellow)-----	1.00	5.00
*Lady Margaret Stewart (copper and orange)	1.00	5.00
Los Angeles (coral pink shaded copper gold)	1.00	5.00
Luxemburg (copper yellow)-----	1.00	5.00
*Mme. Butterfly (flesh shaded gold)-----	1.00	5.00
*Mrs. Henry Bowles (pink)-----	1.00	5.00
Mrs. John Laing (a dandy soft pink rose)---	1.00	5.00
*Norman Lambert (yellow and orange)-----	1.00	5.00
Paul Neyron (pink, largest bloom of all)---	1.00	5.00
*Radiance Pink -----	1.00	5.00
*Radiance Red -----	1.00	5.00
*Rev. Page Roberts (apricot yellow)-----	1.00	5.00
*Souv. de Claudius Pernet (yellow)-----	1.00	5.00
*Souv. de Georges Pernet (terracotta pink)---	1.00	5.00
*Wm. Kordes (vivid salmon pink shaded orange and yellow) -----	1.00	5.00
Wm. R. Smith (creamy white shaded pink)---	1.00	5.00
*Willowmere (pink, suffused with gold)-----	1.00	5.00

### OUR MOTHERS ROSE GARDEN SPECIAL

	each
1 Gruss an Teplitz (red)-----	\$1.00
1 K. A. Victoria (white)-----	1.00
1 Lady Hillingdon (yellow)-----	1.00
1 Pink Radiance (pink)-----	1.00
1 Red Radiance (red)-----	1.00

Regular price -----	\$5.00
Special collection price-----	\$4.00

These are the five largest selling varieties in America and will succeed everywhere.

## Roses (Con.)

### ROSE LOVER'S COLLECTION

1 Dame Edith Helen (pink)_____	\$1.00
1 Etoile de Hollande (scarlet)_____	1.00
1 Feu Joseph Loymans (apricot yellow)_____	1.00
1 Mm. Butterfly (flesh)_____	1.00
1 Souv. de Claudis Pernet (yellow)_____	1.00
1 Wm. Kordes (salmon orange)_____	1.00

Regular price \_\_\_\_\_\$6.00

Special collection price \_\_\_\_\_\$5.00

These are six of the world's finest roses of rare beauty and they will bloom all summer and fall.

### CLIMBING AND RAMBLER ROSES

Two year old, No. 1 grade, field grown.

Old favorites and many splendid new kinds.

	Price each	Per 6
Excelsa (dark red) _____	\$1.00	\$5.00
Gardenia (yellow) _____	1.00	5.00
Climbing American Beauty (red)_____	1.00	5.00
Climbing Baby Rambler (crimson, ever- blooming) _____	.75	4.00
Crimson Rambler (red)_____	.75	4.00
Dr. Van Fleet (rich pink)_____	1.00	5.00
Dorothy Perkins (pink)_____	.75	4.00
Flower of Fairfield (Improved Everblooming Crimson Rambler) _____	.75	4.00
Paul's Scarlet Climber (splendid scarlet)_____	1.00	5.00
Tausendschon (Thousand Beauties)_____	.75	4.00
Mary Wallace (pink) _____	1.00	5.00
Red Explorer (brilliant red, ever-blooming)____	1.25	6.00

### BABY RAMBLER, MOSS, RUGOSA AND MEMORIAL ROSES

Two year old, No. 1 grade, field grown.

	Price each	Per 6
Pink, Red, or White_____	\$1.00	\$5.00

### SPECIAL PEONY BARGAIN

One Each of These Six Best, Three to Five Eye  
Peonies

Felix Crousse_____	\$1.25	Edulis Superba ---\$	.75
Festiva Maxima____	.75	Madam de Verneville	.75
Livingstone _____	1.25	Karl Rosenfield ---	1.50
Regular price _____			\$6.25
Collection discount _____			1.25
Special bargain price_____			5.00

These six, two pink, two red, and two white, we recommend as the best that any lover of peonies could find anywhere—everyone stands at the top.

# PEONIES

## The Decoration Day Flower

Strong 3 to 5 eye division of 3 year old plants.

Pink, Red, or White, each-----\$ .75

The varieties listed below are everyone of them choice. They are our pick after several years of close observation. Plant PEONIES on your Cemetery Lot or near your home—they live forever.

## PEONY VARIETIES

	Each
Baroness Schroeder (blush, mid-season)-----	\$1.50
Couronne d' Or (white, cream center, late)-----	.85
Edulis Superba (rose-pink, early)-----	.75
Felix Crousse (brilliant red, mid-season)-----	1.25
Festiva Maxima (white center, crimson specked, early)-----	.75
Karl Rosenfield (brilliant dark crimson, mid-season)-----	1.50
LaPerle (soft pink, mid-season)-----	1.25
Livingstone (large, shell pink, late)-----	1.25
Madam De Verneville (pure white, early)-----	.75
Marie Lemoine (silvery white, very late)-----	1.00
Mons Jules Dessert (blush white, mid-season)-----	6.00
Mons Jules Elie (glossy pink, early)-----	1.50
Mons Krelage (dark red, mid-season)-----	.75
Mons Martin Cahusac (dark purple garnet, mid-season)-----	4.00
Officinalis Rubra (bright crimson, early)-----	1.25
Reine Hortense (hydrangea pink, mid-season)-----	1.50
Richard Carvel (bright crimson, early)-----	8.00
Sarah Bernhardt (apple blossom pink, late)-----	2.50

If you want flowers continuously, from April to October, plant Iris, Peonies, and Gladiolas—adding Phlox for good measure.

## TRANSPLANTED EVERGREENS FOR WINDBREAK

Living behind a WINDBREAK is just like moving 500 miles further south. It saves fuel and protects your stock in the winter time. Plant your windbreak this spring—don't put it off. Do not expose the roots of your evergreens. 30 at 100 rates. Two or more times transplanted.

The BLACK HILLS SPRUCE, of which we have an especial nice lot of well shaped, symmetrical trees this year, make a wonderful compact windbreak. They are the easiest of all evergreens to transplant. There is no SUBSTITUTE for an evergreen windbreak.

All Evergreen stock which fails to grow will be replaced at one-half the purchase price.

	Per 10	Per 100
Black Hills Spruce, 12 to 18 inches-----	\$10.00	\$ 85.00
Black Hills Spruce, 18 to 24 inches-----	12.50	100.00
Norway Spruce, 12 to 18 inches-----	7.50	60.00
Norway Spruce, 18 to 24 inches-----	10.00	85.00
White Pine, 12 to 18 inches-----	7.50	60.00

ORNAMENTAL SPECIMEN EVERGREENS

For Lawn Planting

These are selected specimen trees that have been transplanted several times, which develops a fine network of fibrous roots. These evergreens are dug in the nursery with a ball of earth, the same soil they grew in. This ball is held in place by a strong covering of burlap. The roots are thus protected and very little or no loss should be suffered in transplanting. Leave burlap on when transplanting into permanent place.

Evergreens give life and color to your home during the long winter months being always in full foliage. There is DIGNITY about an evergreen that no other plant can command. There is a LIVING BEAUTY about an evergreen as we listen to the SOFT SONG of the WIND as it sings and rustles through its branches that causes us to love them as they grow and grow and defy the elements of time. DRESS UP your home grounds with our handsome evergreens. You will never regret doing it.

	12-18 in.	18-24 in.	2-3 ft.
	All priced per tree		
Arbor Vitae, American-----		\$ 3.00	\$ 5.00
Arbor Vitae, Chinese-----		3.00	5.00
Arbor Vitae, Pyramidalis-----		7.00	10.00
Cedar Red -----		4.00	6.00
Juniper, Irish -----		4.00	5.00
Juniper, Swedish -----		6.00	7.50
Juniper, Chinese Pyramidalis Blue--		7.00	10.00
Juniper, Virginiana Glauca (blue cedar) -----			10.00
Spruce, Black Hills -----	\$3.00	4.00	5.00
Spruce, Norway -----	3.00	4.00	5.00
Spruce, Colorado Blue -----		10.00	15.00

DWARF EVERGREENS

	12-18 in.	18-24 in.	2-3 ft.
	All priced per tree		
Arbor Vitae, Woodward's Globe----	6.00	8.50	
Juniper, Communis Depressa-----		6.00	\$ 8.00
Juniper, Pfitzeriana -----		7.50	10.00
Juniper, Savin -----		7.50	10.00
Pine Mugho -----	9.00	15.00	

BULBS

For Fall Planting Only

Note: If bulbs are sent C. O. D., customer pays the C. O. D. charges excepting postage which we pay. Our tulips are the large forcing size, which will produce large flowers on strong stems. They are not to be compared with the smaller bulbs generally used. We import them direct from the best Holland growers.

	Per 12	Per 100
Crocus, named varieties, your choice of blue, white, yellow, purple variegated---	\$ .75	\$ 5.00
Crocus, mixed -----	.60	4.00



## Bulbs (Con.)

	Per 12	Per 100
Hyacinths, named varieties, your choice of light blue, dark blue, pink, red, white, yellow, violet -----	3.00	20.00
Hyacinths, mixed -----	2.50	18.00
Narcissus (Jonquils, Daffodils) separate colors, your choice of yellow, white, orange -----	3.00	22.50
Narcissus (Jonquils, Daffodils) mixed -----	2.50	18.00
Tulips, early single, named varieties, your choice, orange, pink, red, violet, white, yellow -----	1.00	7.00
Tulips, early single, mixed -----	.90	6.00
Tulips, early double, named varieties, your choice, orange, pink, red, violet, white, yellow -----	1.25	8.00
Tulips, early double, mixed colors -----	1.00	7.50
Tulips, Darwin, named varieties, your choice, lilac, maroon, orange, pink, purple, red, rose, violet, white, yellow -----	1.25	8.00
Tulips, Darwin, mixed colors -----	1.00	6.00
Tulip, Louis XIV, dark purple flushed bronze with margin of gold. Grandest of all tulips -----	1.50	12.50

## BULBS

### For Spring Planting

	Price each	Per 12
Caladium (Elephant Ear) -----	\$ .30	\$3.00
Cannas (choice named varieties) -----	.25	2.50
Dahlias (choice named varieties) -----	.35	4.00
Gladiolus (choice named varieties) -----	.15	1.25
Lilium Auratum (gold banded Japan lily) ---	.60	6.50
Lily Candidum (Madonna) -----	.60	6.50
Lily Regal (white, suffused pink) finest of all	.60	6.50
Lily, Red Russian -----	.75	8.00
Lily, Tiger -----	.30	3.25
Lily of the Valley -----	.50	5.00
Tube Roses -----	.15	1.60

## HARDY PERENNIALS

More and more our customers are planting these plants that do not need to be taken up in the fall. This stock is twice transplanted, hardy, field grown stock.

Note colors are given different plants; months of blooming season: (") stands for number of inches high when in bloom; (') stands for number of feet high when in bloom.

Blooming and height may vary some.

All perennials to be replaced at one-half purchase price.



## Hardy Perennials (Con.)

	Price each	Per 12
Achillea, The Pearl, white, June, July, 18"---	\$ .35	\$3.50
Astilbe, white, pink, red, June, July, 3'-----	.85	8.50
Aster, different colors, September, October, 3' to 4'-----	.35	3.50
Bleeding Heart, red, May, June, 18"-----	.85	8.50
Canterbury Bellflower (Campanula), blue, rose, white, August, 9"-----	.35	3.50
Chrysanthemum, Hardy Garden, different colors, September, October, 4'-----	.35	3.50
Coreopsis Lanceolata, yellow, June, July, 2'--	.35	3.50
Hardy Carnations, red, white, July, August, 2'	.35	3.50
Delphinium, Hardy Larkspur, white and blue most of summer, 4'-----	.35	3.50
Digitalis, Fox Glove, white, purple, yellow, June, July, 3'-----	.35	3.50
Golden Glow, Rudbeckia, yellow, August, 6'--	.35	3.50
Gypsophila, Baby's Breath, white, July, Aug- ust, 2' to 3'-----	.35	3.50
Hibiscus, Mallow Marvels, pink, red, or white, August, 4'-----	.35	3.50
Hollyhock, different colors, June, July, 5'----	.35	3.50
Iris, German, different colors, May, June, 2' to 2½'-----	.30	3.25
Iris, Japan, different colors, May, June, 2' to 2½'-----	.40	4.25
Lathyrus, Perennial Sweet Pea, different colors July to September, 8' to 10'-----	.35	3.50
Phlox, different colors, all summer, 12" to 18"	.35	3.50
Pyrethrum (Painted Daisy) rose, red, white, May, June, 18"-----	.35	3.50
Sweet William, different colors, June, 12"----	.35	3.50
Yucca, white, June, 5'-----	.35	3.50

### WORTH WHILE POINTERS

Be on the lookout for—

1. Landscape plantings for new homes, both in country and town.
2. Plantings for parks and cemeteries.
3. Plantings for school house grounds.
4. Plantings for factories.
5. Shade trees for county school houses.
6. Fruit and small fruit for the county homes.
7. Shrubs for churches.
8. Plantings for oil stations.
9. Plantings for country club houses and golf courses.
10. Highway and roadside plantings.
11. Garden Club town plantings.
12. Funeral homes.

## LANDSCAPE YOUR HOME

It is truly remarkable how a few shrubs and flowers planted around a house will transform otherwise bare and sometimes unsightly places into spots of cheerfulness and homes of wonderful beauty, increasing the value of the property many, many times the cost of these plants.

By a careful selection of varieties, blooms matching every tint of the rainbow is yours from early spring till late autumn. You can transform an ordinary house into a home of gorgeous beauty. Here is where our landscape department is at your service. Our landscape man knows when plants bloom, the color of their flowers, the shades and tints of their leaves and twigs. He knows their height and their spread at maturity. He knows what shrubs and plants thrive best on the north side of buildings; and what do best on the sunny south side. At a comparatively small cost we can make the lawn of your home blend and harmonize in all the elegant beauty that living plants only can give to your own home.

The outside of your home will be as cozy and comfortable and beautiful as your parlor. Our landscape architect will help you lay out your place right.

We urge our customers and salesmen to take advantage of our LANDSCAPE DEPARTMENT.

A home surrounded properly by trees, shrubs and flowers is a place of beauty and of joy to the whole family.

We are Nurserymen—nothing else. The growing of fruit trees, shrubs and ornamentals is our life's work.

We love to start the small graft or shrub, tend, nourish and watch it grow.

We love our work and business because we are producing something that is fruitful, useful and necessary to mankind.

You, too, be a producer—grow your own fruit.

What in nature is more beautiful than TREES and PLANTS?

"It's not a home 'till it's planted."

Sincerely yours,

THE HAMBURG, NURSERIES,

Sjulin Bros., Props.

(Pronounce Shoe-lin.)

*Fruit Culture is at Once*

*A Source of Health*

*A Source of Pleasure*

*A Source of Profit*

## Blooming Seasons of Popular Shrubs

Date of bloom; color of flowers and attractive berries. Also shade loving shrubs.

### Blooming in March

Golden Bell  
Japan Quince

### Flowers

Yellow  
Scarlet

### Blooming in April

‡\*Barberry  
Flowering Almonds  
Golden Bell  
Spirea Arguta  
Lilacs  
Spirea Thunbergi

Yellow  
White and Pink  
Yellow  
White  
Purple, Red and White  
White

### Blooming in May

\*Honeysuckle, Bush  
Syringas  
\*Rugosa Roses  
Bridal Wreath  
Calycanthus  
‡\*Dogwoods  
Spirea Prunifolia  
\*Viburnums  
\*H. B. Cranberry  
Snowball

Pink, Yel., Red and White  
White  
Red and White  
White  
Purple  
White  
White  
White  
White  
White

### Blooming in June

Weigelias  
\*Honeysuckles, Bush  
Syringa  
\*Rugosa Roses  
‡\*Golden Elder  
Spirea Collosa Alba  
Tamarix  
Deutzia

Pink and Red  
Pink, Red, Yel. and White  
White  
Red and White  
White  
White  
Pink  
White

### Blooming in July

Weigelias  
‡Hydrangea, A. S.  
\*Regal's Privet  
‡\*Rugosa Roses  
Spirea Douglas  
Spirea Froebelli  
‡\*Snowberry, White  
‡\*Snowberry, Red  
Butterfly Bush  
Spirea A. W.

Pink, Red and White  
White  
White  
Red and White  
Red  
Red  
White  
White  
Blue  
Red

### Blooming in August

‡Hydrangea A. S.  
\*Rugosa Roses  
Spirea Douglas  
Spirea Froebelli  
\*Snowberry, White  
Sumac  
Spirea Billardi  
Spirea Bumalda  
Spirea Sorbifolia

White  
Red and White  
Red  
Red  
White  
Various  
Pink  
Red  
White

## Blooming Seasons (Con.)

### Blooming in September and October

‡Hydrangea P. G.	White
‡Hydrangea A. S.	White
*Rugosa Roses	Red and White
Spirea Douglas	Red
Spirea Froebelli	Red

\*Have fall or winter berries.

‡Do well in shady places; good for spots where too shady for grass.

### PLANT MORE SMALL FRUITS

Raspberries, Asparagus, Gooseberries and Currants are neglected by the average land owner. They just don't think about planting them. Fine for jellies—for preserves—for canning. For the small space they take up small fruits pay bigger dividends than anything you can plant. They are sure croppers. Plant them along a fence line.

### SELL SHRUBS BY SKETCH

More and more people are improving their homes by planting shrubs. Make a sketch of the place outlining where each shrub should be planted. Then SELL ALL AS ONE UNIT instead of trying to sell one shrub or one variety at a time. Remember we have the very finest list of ornamentals from which a selection can be made.

### TRUE TO NAME

We grow fruit trees and other plants by the hundred thousand. Our plant of apple grafts alone this year is 300,000 in our 170 acre nursery. We grow a general complete line of nursery stock and you will find in this list one of the most complete assortments of nursery stock of any firm in the middle west.

Being extensive growers of nursery stock, we have an experienced organization of men in our nursery. Every effort is made by us to see that every order is filled with true to name stock. Every row of trees set out is carefully staked and a record made in our office of every row of trees. The size of our nursery, and the extensive scale upon which we grow our nursery stock, is itself a guarantee to our customers that they will receive what they order.

# SUITABLE DISTANCES FOR PLANTING

Commercial Apple Orchard	30 to 40 feet each way
Home Apple Orchard	30 to 33 feet each way
Cherries and Standard Pears	20 feet each way
Plums, Peaches and Apricots	16 to 18 feet each way
Dwarf Pears and Quinces	10 to 12 feet each way
Grapes	for family use, 6x8 ft.; commercially, 8x10 ft.
Currants and Gooseberries	4 feet each way
Raspberries and Blackberries	rows 6 to 8 feet apart; plants 3 to 4 feet apart
Strawberries, commercial purposes	rows 3½ feet apart; plants 1½ feet apart
Strawberries, garden culture	rows 2 feet apart; plants 1 foot apart
Evergreen Windbreaks	should plant 2 or more rows, 16 by 16 hit and miss

## NUMBER OF PLANTS OR TREES REQUIRED TO AN ACRE

40 feet apart each way	28	10 feet apart each way	435
30 feet apart each way	48	8 feet apart each way	860
20 feet apart each way	110	6 feet apart each way	1,210
18 feet apart each way	135	5 feet apart each way	1,745
15 feet apart each way	205	4 feet apart each way	2,725
12 feet apart each way	300	3 feet apart each way	4,840
		2 feet apart each way	10,890

**RULE**—Multiply the distance in feet between the rows, by the distance, in feet, the plants are apart in the rows. The product will be the number of square feet required for each plant which, divided into the number of square feet in an acre (43,560), will give the number of trees or plants required for an acre.

## NOTES FOR SALESMEN

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1. Landscape service. To give our customers better plantings we maintain a landscape department. Feel free to consult our architect at any time with regard to planting arrangements and designs. Do not wait until the shipping season is in full blast, for then we cannot stop to give you a blue print. We make no charge for plans and blue prints. Salesmen are instructed to retain keys to plan until the order is placed.

2. Never promise a customer a definite date for delivery. We guarantee to deliver at the proper time for planting.

3. Watch your prices. Do not vary from them.

4. Be sure to give post office, R. F. D., dates, distance from delivery point, and customer's name. Be careful to write sizes in order as they are listed in this Price List, and DO NOT under any circumstance write even size, as 5 feet, 6 feet, 18 inches, etc.

5. Confine your sales to central delivery points. Avoid making deliveries at every little town.

6. Terms of payment are, CASH ON DELIVERY.

7. Carefully check up PAYING ABILITY of your orders. Talk these matters over with bankers, merchants, justices of the peace, etc. They will give you this information. We want good orders that will cash in at delivery time.

8. All orders must be signed by customers. Get the signature of the party who owns the real estate upon which stock is to be planted. Get this information before presenting order for signature. This is very important.

9. Work faithfully every day and you will make good money selling our trees, for our prices are very reasonable.

10. Where salesman promises time we will hold him responsible for full amount of the order on settlement.



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***"It's Not a Home 'Till It's Planted"***

A variety of trees and shrubs are as essential on the lawn as furniture, rugs and pictures in the home.

### BOOK ORDERS EARLY.

No nurseryman can carry a complete stock of everything ALL THROUGH THE ENTIRE SEASON. It is easier to sell a customer four months ahead of delivery date than to sell just before shipment. It costs the customer NOTHING to order early while the assortment is complete and avoid disappointment later. We believe we have the choicest and best varieties for this middle western territory, therefore our customers should order early before we sell out of the best grades of trees.



## BOYS!

The Bee that gets the Honey  
doesn't hang around the Hive



### HELP INCREASE OUR SALES ORGANIZATION —EARN \$25.00

We are always on the lookout for hustling salesmen. If you know of an honest reliable and trustworthy man, whom you believe would make a good salesman for us, speak to him about our nursery.

Send his name in and for each salesman hired through you we will mail you our check for \$10.00 when we have received from said agent \$200.00 in good orders. When the sales of the new agent amount to \$500.00 in good business we will mail you another check for \$15.00.

Remember we want only perfectly reliable "on the square" men or women who are hustlers.